

Minutes

Golf Management Committee

Wednesday, July 10, 2019

8:30 AM Haymaker Golf Course

Attendees: Ally MacDougall, Katie O'Hara, Suzi Mitchell, Cody Hasten, Adam Sando, AJ Fleming, Sue Davies, Angela Cosby, Jim Shepard, Carla Walsh, Ben Franko

1. Public comment:

- N/A

2. Administrative Business

- **Approval of Minutes**
 - June 26th – APPROVED 3-0

3. Food & Beverage–

- There is an ad in the paper for the daily specials.
- Carla is enforcing the dress code more after one employee was not following the rules.
- The cart is understaffed currently but there is a posting for it and they are making it work.
- Carla asked who her contact is at the City for any issues and Angela let her know that depending on the issue it is either Cody and Adam or Angela.
- Carla asked for the lighting in her hallway to be fixed before she has an inspection.

4. Superintendent Update –

- Green speeds – Adam showed the committee how they measure the speed with a stimp meter.
- The goal is to get a “10” from the stimp meter so Adam is going to roll more often to get and stay at a 10.
- Sprayed herbicide on the front fairways to knock back the clover.
- Adam would like to put the “vole money” towards chemicals for weed control because the vole control does not seem to be working.
- Resodding 18 tips
- Small project on #1 fairway just in front of the bunker and may become a larger sodding project next spring if the drainage works.
- Adam is doing second interviews for his Assistant position.

5. Marketing Subcommittee – Katie O'Hara

- Mary Anne is doing a good job of having newsletter, newspaper ads, and cards ready at the beginning of each year.
- Avid golfer ran the article Suzi wrote.
- Adam will write up what is going on at the course for a mid-month newsletter.

6. Chairman's Update – Katie O'Hara

- Katie would like to get the interviews with Council on the agenda for October.
- Budget Subcommittee will meet on Monday at 10am with Adam and Cody. After numbers are correct Ally will distribute to the committee for the July 24th meeting.
- Katie would like to see the stand by the shop moved so there is nowhere to “stand” or “lean” and employees are always moving and helping customer.

7. Golf Pro – Cody Hasten

- Tournament update – working on figuring out a formula for handicaps for tournaments.
- Cody would like to use 90% handicap for some of the men’s events instead of 100% and eventually do it for more/all events.
- Monday night Ladies is doing really well – there were 40 last Monday.
- Tuesday – Thursday programs are going well, staying level
- Performance Indicators – over \$34,000 YTD from last year not including merchandise. With 4 days closed in June and a short May this is great. Punch passes and Golf ONE pass sales are up. Rounds are down with the closed days.
- July 5th almost did 300 rounds and the timing stayed at 4 hours and 30 minutes. These numbers may be so high since the river was not open for tubing.
- Merchandise sales were up \$5,000 at the end of the June.
- Jim let Cody know the outside staff is doing great this year.
- Cody would like to have an Outside Service manager if he could find the right person.
- Food and Beverage contract is signed for the next 3 years.
- Angela let the Committee know that the new Recreation Manager position would not oversee their Food and Beverage contract in the future.

8. Finance – Sue Davies

- Sue identified some overages in the golf budgets and asked for transfers to balance.
- Sue sent out a draft 6 year CIP
- Kim and Gary are not going to entertain anymore equipment leases and would like to purchase the equipment. They will entertain cart leases.
- Jim asked if the Committee was going in the direction of a bunker rebuild project.
- Ben would like a better fix for the black tape on the Starter stand.
- Ben - expenses are 14% higher this year so keep our eyes on it.

Meeting Adjourned: 10:00 am

Next Meeting: Wednesday, July 24, 2019 @ Haymaker