

Minutes
Golf Management Committee
Wednesday, October 23, 2019
8:30 AM Haymaker Golf Course

Attendees: Ally MacDougall, Katie O'Hara, AJ Fleming, Adam Sando, Cody Hasten, Sue Davies, Angela Cosby, Carla Walsh, Christy Ringer, Lisa Popovich, Jim Shephard, Suzi Mitchell, Ian Landing

1. Public comment

- None

2. Administrative Business

- Introduction of everyone in the room for new members.
- Approval of Minutes
 - October 9th– APPROVED 3-0 with one change.
- Meeting Schedule –
 - Meet November 6th and November 20th instead of November 13th or 27th.
 - Cancel December 25th meeting
- Angela would like the 3 outgoing members to complete a Survey Monkey on Adam and Cody's performance before November 1st.

3. Food & Beverage–

- Ally will add Carla to the minutes/agenda email list.
- Done for the season except for the Fall Party on Friday.
- Carla would like to add a solar light to one tree to add some light when it is dark in November and December at 5pm for the winter operations. Ski Corp will add the light and take it down at the end of the year.

4. Superintendent Update – Adam Sando

- Haymaker is officially closed. The course has been broken down.
- Bathrooms are being winterized.
- Blowout are occurring.
- Snow mold application on the tees was applied on Saturday.
- 6 seasonal workers are left on the course.
- Was not able to aerify the rough and greens before the snow came, they will do this in the Spring.
- Adam invented a new machine where they shop vacuumed plugs as they came out. Patent pending.

5. Marketing Subcommittee – Katie O'Hara

- Survey is going out with the November news blast. Carla will send any specific questions to Katie to add.
- Party on Friday, 4pm-6:30pm in the Golf Shop. End of the year sale, buy next year passes and happy hour drinks. Katie will coordinate food with Cody.

6. Golf Pro – Cody Hasten

- Refund request – from the last meeting minutes the party was happy with the refund.
- Cody will send out the final KPIs to everyone.
 - Closed 27 more days this year but rounds were still up over last year.
- Sue advised that in the future if we buy more in merchandise then is budgeted it needs to be covered with a supplemental and not with corresponding revenue.
- Cody is reviewing tournament dates and may move a Fall tournament to the Spring to spread them out.
- Working on a tournament with Catamount and Rollingstone Ranch.
- Going to try Steiner Cup next year and market it a little more.
- Jim requested a Men's 9-hole league one day per week.
- Cody is also looking at a couples night or clinic
- Working on high school agreement for the Girls and Boys golf teams.

7. Finance – Sue Davies

- Christy attended the meeting to get clarity on the refund policies. Katie will add this to a future agenda.
- The 2nd reading of the budget is November 19th.
- Rates – Season pass and punch cards have already been set for the pre-sale. Still need to set daily green fees etc. at the next meeting.
 - Ian brought up the idea of selling the 10 punch pass all season instead of just at the end.

Meeting Adjourned: 9:53am

Next Meeting: Wednesday, November 6th, 8:30am @ Parks and Rec