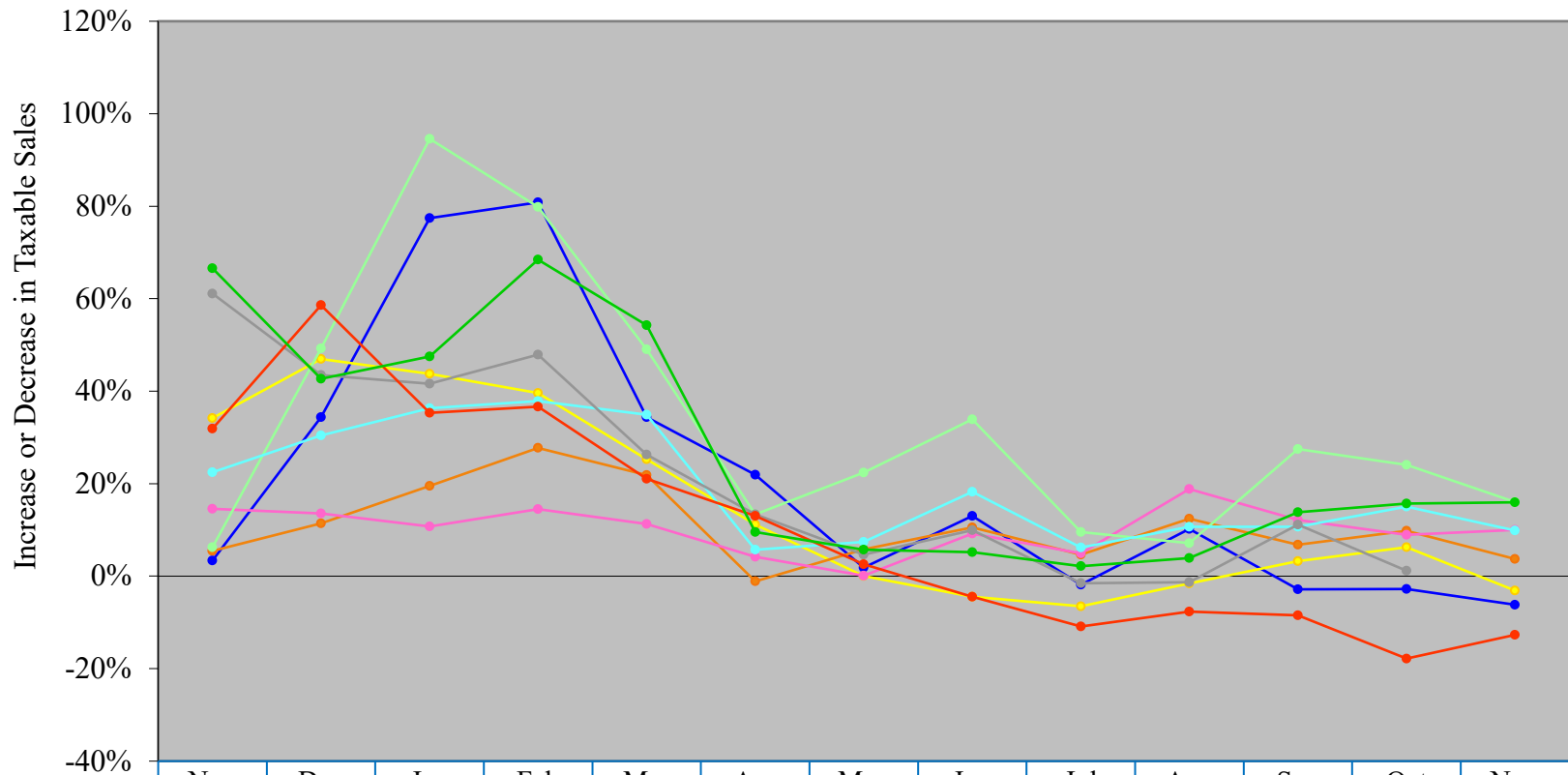


Mountain Communities Report

**Taxable Sales (based on Sales/Use tax collected)
2022/2021 to 2021/2020**

| | November 2021/2020 | December 2021/2020 | January 2022/2021 | February 2022/2021 | March 2022/2021 | April 2022/2021 | May 2022/2021 | June 2022/2021 | July 2022/2021 | August 2022/2022 | September 2022/2022 | October 2022/2022 | November 2022/2022 |
|---|-------------------------------|-------------------------------|------------------------------|-------------------------------|----------------------------|----------------------------|--------------------------|---------------------------|---------------------------|-----------------------------|--------------------------------|------------------------------|-------------------------------|
| Sales - Aspen (2.4%) | \$ 47,897,625 | \$ 146,308,542 | \$ 117,898,208 | \$ 126,084,542 | \$ 148,138,917 | \$ 56,781,167 | \$ 40,922,958 | \$ 104,228,583 | \$ 125,093,917 | \$ 114,453,042 | \$ 102,720,292 | \$ 62,788,458 | \$ 44,937,208 |
| | \$ 46,331,762 | \$ 108,898,762 | \$ 66,446,667 | \$ 69,728,458 | \$ 110,241,167 | \$ 46,558,958 | \$ 40,196,833 | \$ 92,238,250 | \$ 127,445,917 | \$ 103,881,583 | \$ 105,702,417 | \$ 64,569,250 | \$ 47,897,625 |
| Aspen % Inc(Dec) in sales | 3.38% | 34.35% | 77.43% | 80.82% | 34.38% | 21.96% | 1.81% | 13.00% | -1.85% | 10.18% | -2.82% | -2.76% | -6.18% |
| | | | | | | | | | | | | | Year-to-date: 19% |
| Sales - Breckenridge (2.5%) | \$ 55,212,868 | \$ 124,722,659 | \$ 113,608,612 | \$ 111,338,870 | \$ 125,585,766 | \$ 56,494,658 | \$ 34,417,974 | \$ 56,129,099 | \$ 72,705,486 | \$ 64,579,329 | \$ 62,839,196 | \$ 51,340,894 | \$ 53,481,282 |
| | \$ 41,158,975 | \$ 84,872,822 | \$ 79,027,302 | \$ 79,756,522 | \$ 100,234,149 | \$ 50,827,804 | \$ 34,401,430 | \$ 58,729,390 | \$ 77,769,014 | \$ 65,628,803 | \$ 60,882,123 | \$ 48,306,167 | \$ 55,212,868 |
| Breckenridge % Inc(Dec) in sales | 34.15% | 46.95% | 43.76% | 39.60% | 25.29% | 11.15% | 0.05% | -4.43% | -6.51% | -1.60% | 3.21% | 6.28% | -3.14% |
| | | | | | | | | | | | | | Year-to-date: 13% |
| Sales - Frisco (4%) | \$ 22,022,250 | \$ 34,292,675 | \$ 30,583,125 | \$ 31,641,375 | \$ 34,870,150 | \$ 19,923,250 | \$ 19,068,400 | \$ 26,557,425 | \$ 31,613,925 | \$ 29,700,475 | \$ 27,641,750 | \$ 22,886,850 | \$ 22,834,100 |
| | \$ 20,886,675 | \$ 30,779,125 | \$ 25,595,925 | \$ 24,773,325 | \$ 28,620,225 | \$ 20,150,650 | \$ 18,023,225 | \$ 24,030,650 | \$ 30,206,525 | \$ 26,416,150 | \$ 25,886,625 | \$ 20,843,600 | \$ 22,022,250 |
| Frisco % Inc(Dec) in sales | 5.44% | 11.42% | 19.48% | 27.72% | 21.84% | -1.13% | 5.80% | 10.51% | 4.66% | 12.43% | 6.78% | 9.80% | 3.69% |
| | | | | | | | | | | | | | Year-to-date: 12% |
| Sales - Glenwood (3.7%) | \$ 46,237,514 | \$ 65,884,514 | \$ 42,921,243 | \$ 43,005,000 | \$ 55,945,000 | \$ 47,635,108 | \$ 52,384,459 | \$ 67,236,486 | \$ 60,173,027 | \$ 58,732,459 | \$ 64,202,541 | \$ 55,145,784 | \$ 50,861,486 |
| | \$ 40,363,703 | \$ 58,015,405 | \$ 38,749,351 | \$ 37,567,676 | \$ 50,278,622 | \$ 45,718,730 | \$ 52,330,081 | \$ 61,581,784 | \$ 57,361,135 | \$ 49,422,243 | \$ 57,260,622 | \$ 50,634,892 | \$ 46,237,514 |
| Glenwood % Inc(Dec) in sales | 14.55% | 13.56% | 10.77% | 14.47% | 11.27% | 4.19% | 0.10% | 9.18% | 4.90% | 18.84% | 12.12% | 8.91% | 10.00% |
| | | | | | | | | | | | | | Year-to-date: 9% |
| Sales - Snowmass Vill (1%) | \$ 11,314,179 | \$ 46,171,836 | \$ 46,280,385 | \$ 50,866,327 | \$ 56,761,573 | \$ 16,666,959 | \$ 8,518,593 | \$ 19,072,021 | \$ 24,880,649 | \$ 20,122,757 | \$ 22,438,553 | \$ 13,344,663 | \$ 13,126,520 |
| | \$ 10,648,753 | \$ 30,940,692 | \$ 23,785,040 | \$ 28,289,384 | \$ 38,090,315 | \$ 14,699,442 | \$ 6,959,969 | \$ 14,242,491 | \$ 22,707,521 | \$ 18,783,496 | \$ 17,599,785 | \$ 10,758,331 | \$ 11,314,179 |
| Snowmass % Inc(Dec) in sales | 6.25% | 49.23% | 94.58% | 79.81% | 49.02% | 13.38% | 22.39% | 33.91% | 9.57% | 7.13% | 27.49% | 24.04% | 16.02% |
| | | | | | | | | | | | | | Year-to-date: 41% |
| Sales - Steamboat Springs (4%) | \$ 54,516,375 | \$ 120,478,975 | \$ 99,894,715 | \$ 100,831,050 | \$ 119,797,825 | \$ 48,937,175 | \$ 52,254,100 | \$ 87,326,175 | \$ 82,855,450 | \$ 75,688,275 | \$ 82,802,950 | \$ 65,375,325 | \$ 59,893,325 |
| | \$ 44,529,225 | \$ 92,384,825 | \$ 73,273,075 | \$ 73,139,622 | \$ 88,804,175 | \$ 46,294,400 | \$ 48,658,025 | \$ 73,849,825 | \$ 78,033,175 | \$ 68,374,800 | \$ 74,812,525 | \$ 56,839,975 | \$ 54,516,375 |
| Steamboat % Inc(Dec) in sales | 22.43% | 30.41% | 36.33% | 37.86% | 34.90% | 5.71% | 7.39% | 18.25% | 6.18% | 10.70% | 10.68% | 15.02% | 9.86% |
| | | | | | | | | | | | | | Year-to-date: 19% |
| Sales - Telluride (4.5%) | \$ 12,525,733 | \$ 24,864,778 | \$ 22,156,511 | \$ 26,312,244 | \$ 27,367,022 | \$ 7,545,089 | \$ 10,071,933 | \$ 23,123,422 | \$ 27,553,644 | \$ 23,127,733 | \$ 26,394,489 | \$ 13,808,356 | \$ - |
| | \$ 7,774,556 | \$ 17,330,956 | \$ 15,643,200 | \$ 17,790,467 | \$ 21,673,600 | \$ 6,656,444 | \$ 9,623,000 | \$ 21,032,667 | \$ 27,984,244 | \$ 23,442,089 | \$ 23,752,689 | \$ 13,645,756 | \$ - |
| Telluride % Inc(Dec) in sales | 61.11% | 43.47% | 41.64% | 47.90% | 26.27% | 13.35% | 4.67% | 9.94% | -1.54% | -1.34% | 11.12% | 1.19% | - |
| | | | | | | | | | | | | | Year-to-date: 14% |
| Sales - Vail (4.5%) | \$ 47,009,925 | \$ 143,734,125 | \$ 115,782,333 | \$ 126,149,889 | \$ 132,082,489 | \$ 49,490,756 | \$ 27,223,333 | \$ 51,355,244 | \$ 77,775,667 | \$ 66,438,556 | \$ 54,002,778 | \$ 35,644,222 | \$ 41,049,667 |
| | \$ 35,636,525 | \$ 90,629,725 | \$ 85,555,225 | \$ 92,296,250 | \$ 109,119,925 | \$ 43,788,200 | \$ 26,537,900 | \$ 53,732,800 | \$ 87,291,700 | \$ 71,938,750 | \$ 58,988,200 | \$ 43,374,100 | \$ 47,009,925 |
| Vail % Inc(Dec) in sales | 31.92% | 58.59% | 35.33% | 36.68% | 21.04% | 13.02% | 2.58% | -4.42% | -10.90% | -7.65% | -8.45% | -17.82% | -12.68% |
| | | | | | | | | | | | | | Year-to-date: 8% |
| Sales - Winter Park (7%) | \$ 10,099,429 | \$ 28,783,771 | \$ 23,968,271 | \$ 25,270,400 | \$ 31,546,114 | \$ 10,430,329 | \$ 5,595,929 | \$ 11,841,871 | \$ 15,710,971 | \$ 11,567,529 | \$ 13,309,000 | \$ 8,540,571 | \$ 11,712,257 |
| | \$ 6,063,386 | \$ 20,175,043 | \$ 16,252,657 | \$ 15,002,743 | \$ 20,451,457 | \$ 9,520,157 | \$ 5,291,814 | \$ 11,260,400 | \$ 15,380,057 | \$ 11,134,929 | \$ 11,695,829 | \$ 7,380,957 | \$ 10,099,429 |
| Winter Park % Inc(Dec) in sales | 66.56% | 42.67% | 47.47% | 68.44% | 54.25% | 9.56% | 5.75% | 5.16% | 2.15% | 3.89% | 13.79% | 15.71% | 15.97% |
| | | | | | | | | | | | | | Year-to-date: 27% |

Mountain Communities - Monthly Comparison



| | Nov 21/20 | Dec 21/20 | Jan 22/21 | Feb 22/21 | Mar 22/21 | Apr 22/21 | May 22/21 | Jun 22/21 | Jul 22/21 | Aug 22/21 | Sep 22/21 | Oct 22/21 | Nov 22/21 |
|-------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Aspen | 3.38% | 34.35% | 77.43% | 80.82% | 34.38% | 21.96% | 1.81% | 13.00% | -1.85% | 10.18% | -2.82% | -2.76% | -6.18% |
| Breckenridge | 34.15% | 46.95% | 43.76% | 39.60% | 25.29% | 11.15% | 0.05% | -4.43% | -6.51% | -1.60% | 3.21% | 6.28% | -3.14% |
| Frisco | 5.44% | 11.42% | 19.48% | 27.72% | 21.84% | -1.13% | 5.80% | 10.51% | 4.66% | 12.43% | 6.78% | 9.80% | 3.69% |
| Glenwood Springs | 14.55% | 13.56% | 10.77% | 14.47% | 11.27% | 4.19% | 0.10% | 9.18% | 4.90% | 18.84% | 12.12% | 8.91% | 10.00% |
| Snowmass Village | 6.25% | 49.23% | 94.58% | 79.81% | 49.02% | 13.38% | 22.39% | 33.91% | 9.57% | 7.13% | 27.49% | 24.04% | 16.02% |
| Steamboat Springs | 22.43% | 30.41% | 36.33% | 37.86% | 34.90% | 5.71% | 7.39% | 18.25% | 6.18% | 10.70% | 10.68% | 15.02% | 9.86% |
| Telluride | 61.11% | 43.47% | 41.64% | 47.90% | 26.27% | 13.35% | 4.67% | 9.94% | -1.54% | -1.34% | 11.12% | 1.19% | |
| Vail | 31.92% | 58.59% | 35.33% | 36.68% | 21.04% | 13.02% | 2.58% | -4.42% | -10.90% | -7.65% | -8.45% | -17.82% | -12.68% |
| Winter Park | 66.56% | 42.67% | 47.47% | 68.44% | 54.25% | 9.56% | 5.75% | 5.16% | 2.15% | 3.89% | 13.79% | 15.71% | 15.97% |